



PHILANTHROCRAT

A User Group for Philanthropy, Fundraising, Social Marketing &
Corporate Social Responsibility Professionals

Friday 3 April 2020

Chicken Soup for the Fundraiser's Soul

Session 2: "How will Australian philanthropy respond?"

Facilitated by Lawrence Jackson

**CATALYST
MANAGEMENT**



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Panelists:

Peter Philippsohn OAM



Judy Foster, National
Membership Director,
Philanthropy Australia





Judy Foster



Peter Philippsohn OAM

*Peter
Philippsohn:*

Grant Makers Thinking

Foundations / PAFs are different

- During each financial year, a PAF must distribute a minimum of \$11,000 at least 5% of the market value of the fund's net assets as valued at the end of the previous financial year.

What's in the tank?

Purpose

- Inside or outside charter
- Few large grants or many small
- Gifts v Loans (cashflow) v underwrite

Recipients Responsibility

Quantify need

Priority

- Access government funding
- Minimise own expenses
- Use own reserves
- Access other donors

Acquittal

Grant maker's Challenges

Proactive or Reactive

Leader or follower

Go early or stage response

Go hard or trickle

Share the load

- What's everybody else doing

Next webinar: Learning from history:
Some UK – Australian comparisons:

Special guest: Mark Phillips
Blue Frog Fundraising, London

Panelists:

- * Katherine Raskob: CEO FIA
- * A/Prof Wendy Scaife: Director
Australian Centre for Philanthropy &
Nonprofit Studies – QUT

Tuesday 7 April at 4:30 pm AEST

In association with FIA & ENFP Group –
HLB Mann Judd

